

Xerox Multifunction Device Program

April 14, 2008



Xerox Program Facts

UTMB entered into a Contract with Xerox in 2001. Based on user satisfaction, UTMB and Xerox renewed their business alliance in December 2006 for a new 5 year term through Dec. 2011.

- This has resulted in an aggregate campus-wide monthly savings of 23% (approx. \$500k/yr).
- Renewal included replacing any units that were 18 months or older (as of Dec. 2006) with a new unit.
- Renewal includes five on-site Xerox personnel to assist in fleet management, supply and desktop paper delivery

A total of 589 Xerox devices as of 3.13.08

Xerox Program Benefits

The additional value to end-users are:

- **Xerox has dedicated on site support staff that responds and resolves equipment issues in a timely manner.**
- **Contract allows end users the flexibility to upgrade or change their equipment at any time to meet the ever changing environment.**
- **The Contract provides for the addition of new equipment models as they are released by Xerox.**
- **Weekly on site desk top paper delivery.**
- **Relocate equipment based on customer needs in a timely manner.**
- **Loaner equipment is provided for any extended maintenance/repairs to mitigate any downtime.**
- **Average uptime exceeds 98%.**
- **Centralized Billing**
- **Xerox Call Service Contact Information – 22287 or 22289**
 - **Xerox Call Service should be the first contact. Xerox will engage IT Support if necessary**

Xerox Equipment Effective 3.1.08

WC4118X

18 pages per minute
(2) 550 sheet paper trays
Electronic Trayless Offset Sorting
Network Prints 18 pages/minute
Prints 1200 by 1200 dpi
Trayless Duplex
64 MB Ram Memory
FAX Ready
Network Kit
Monthly Minimum \$87.00 (includes 1,500 copies)
Overage Charge @ \$.0088

**Stand, Second
Paper Tray,
and Network
Kit**



M20i

22 pages per minute
2 - 550 sheet paper trays
Electronic Trayless Offset Sorting
Network Prints 22 pages/minute
Prints 1200 by 1200 dpi
Trayless Duplex
80 MB Ram Memory
FAX Ready
Scan to E-mail
Monthly Minimum \$134.00 (3,000 copies)
Overage Charge @ \$.0088

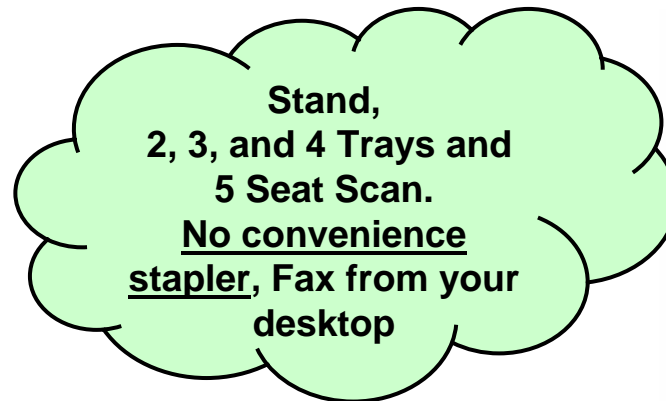
**Stand, Second
Paper Tray,
and 5 Seat
Scan**



Xerox Equipment Effective 3.1.08

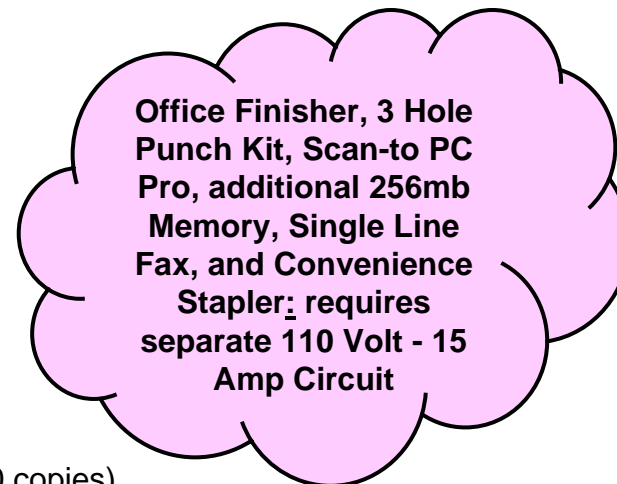
M118i

18 pages per minute 4 paper trays
1850 sheet paper tray
Electronic Pre-Collation
Network Prints 18 pages/minute
600 by 600 dpi
Full Duplex Option (1-2, 2-2, 2-1)
Copy fax: 96MB, Print/Scan: 192MB
FAX Ready
Fax from your desktop
Auditron up to 50 accounts
Monthly Minimum \$176.00 (includes 3,250 copies)
Overage Charge @ \$.0088



WC5632

Prints 32 pages per minute
Handles paper total up to 4,700 sheets
Finisher (staples 50)
Electronic Trayless Offset Sorting
Prints 1200 by 1200 dpi
Trayless Duplex
640 MB Ram Memory
80 GB Hard Disk
Fax Ready
Auditron
3 Hole punch
Convenience Stapler
Monthly Minimum \$342.00 (includes 5,600 copies)
Overage Charge @ \$.0088



WC5645

Prints 45 pages per minute
Handles paper total up to 4,700 sheets
Finisher (staples 50)
Electronic Trayless Offset Sorting
Prints 1200 by 1200 dpi
Trayless Duplex
640 MB Ram Memory
80 GB Hard Disk
Fax Ready
Auditron
3 Hole punch
Monthly Minimum \$361.00 (includes 9,200 copies)
Overage Charge @ \$.0088

**Office Finisher, 3 Hole
Punch Kit, Scan-to PC Pro,
additional 256mb Memory,
Single Line Fax, and
Convenience Stapler;
requires separate 110 Volt -
15 Amp Circuit**



WC5665

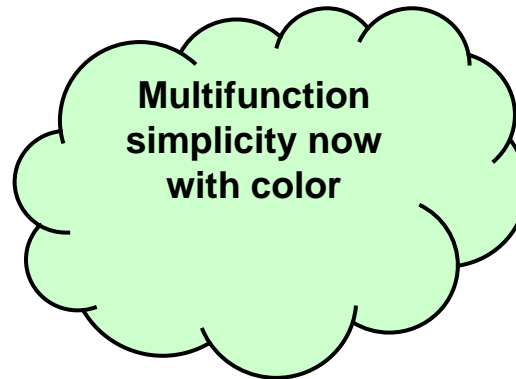
65 pages per minute
Handles paper total up to 4,700 sheets
Finisher (staples 50)
Unlimited Collating
Prints 1200 by 1200 dpi
Electronic Trayless Offset Duplex
Convenience stapler
3 Hole Punch
768 MB Ram Memory
80 GB Hard Disk
Auditron
Monthly Minimum \$526.00 (includes 25,000 copies)
Overage Charge @ \$.0088

**Office Finisher, 3 Hole
Punch Kit, Scan-to PC Pro,
additional 256mb Memory,
Single Line Fax, and
Convenience Stapler;
requires separate 110 Volt -
15 Amp Circuit-Machine
requires 110 Volt – 20 Amp
Circuit.**



7232P

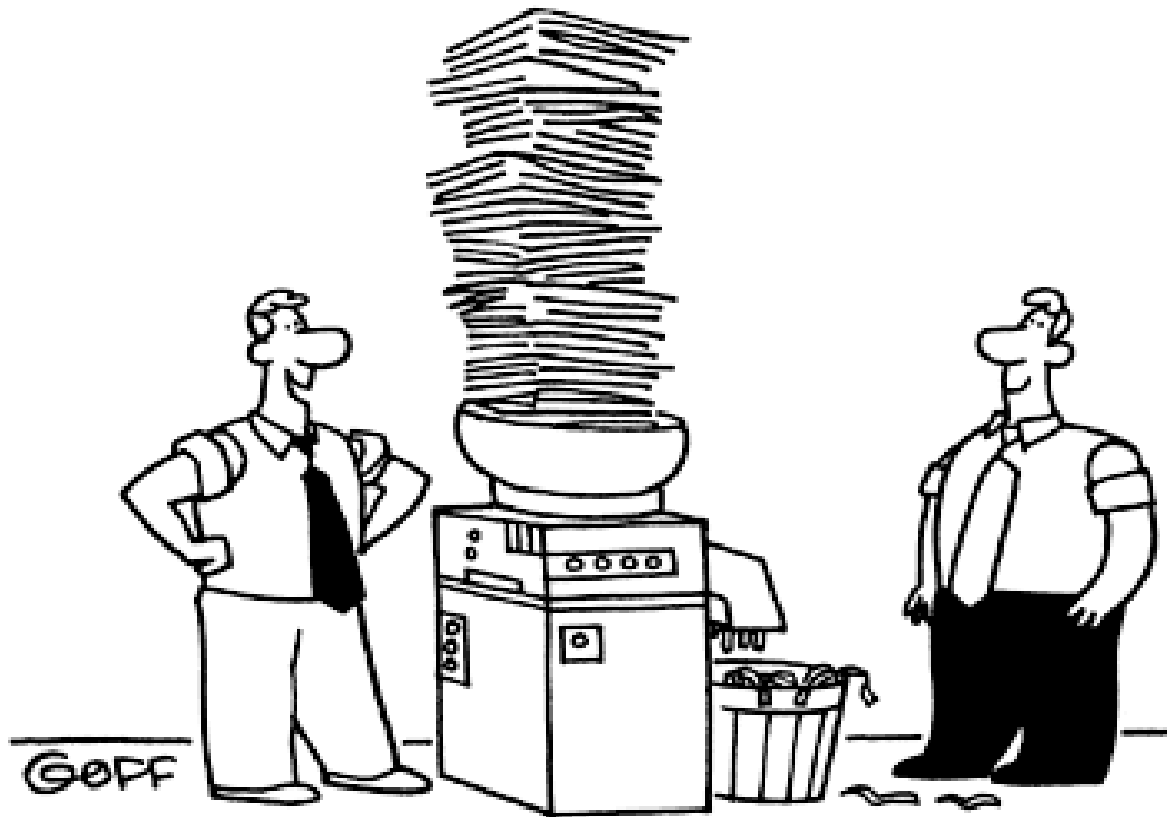
32 pages per minute black-and-white/10
pages per minute color
High Capacity Feeder
Office Finisher
Single Line Fax
DADF
Postscript
Network Scan All
5 Seat Scan
Monthly Minimum \$359.00 (includes
5,000 black-and-white copies)
Overage Charge @ \$.0088 Black-and-
white
All color prints/copies billed at .0897



7655P

55 pages per minute black-and-white/40
pages per minute color
High Capacity Feeder
Advance Finisher
Print Copy Controller
Convenience Stapler
Pro Scan
Single Line Fax
Monthly Minimum \$782.00 (includes
20,000 copies black-and-white)
Overage Charge @ \$.0088 Black-and-
white
All color prints/copies billed at .0897



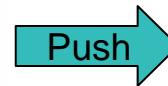
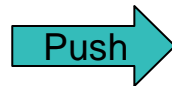


“Okay, turn on the high speed scanner and shredder, and don’t forget to turn on the scanner part this time.”

What is...Scan-to-Email?

What is scan to e-mail?

A hard copy document is scanned and then routed by the device to the desired location as an e-mail attachment.



User places document in ADF, types the e-mail address into the user interface, and presses green button. Device routes the document to the mail server.

Mail server reads the address entered by the user and sends the scanned document as an e-mail attachment to the recipient.

Recipient receives the document as an e-mail attachment.

What is...Scan to File / Network?

What is scan to file?

A hard copy document is scanned and then routed by the device to a pc or network drive folder.



User places document in ADF, selects their network drive folder on the user interface, and presses green button. Device routes the document to the network drive.

Scanned image is stored on the user's network drive folder.

User navigates to their network drive folder where they can open and view the scanned document. Can also pull document back to their desktop.

